

## HUD Manufactured Housing CONTINUING EDUCATION Installer Training

### Meet the Instructor

Installation trainer Philip Sailor is a manufactured housing industry veteran, having started in 1985 with a major manufacturer. He has worked in manufacturing, training, design approval and regulatory roles.

Early on, he recognized that installers were not receiving installation instructions that were clear and easily-understood, so he approached the issue in three ways. He served as a resource for installers and local inspection authorities so they could have their concerns addressed in a timely manner, he provided training to installation inspectors, and he worked with his corporate engineering staff to help revise installation instructions for clarity.

Phil has inspected installations in more than a dozen states to assist manufacturers, retailers, installers, attorneys, State Administrative Agencies, and the U.S. Department of Housing and Urban Development.



**IMPORTANT NOTE:** HUD licensed installers are required to renew their license every 3 years. Continuing Education training can be completed anytime prior to the renewal.

### NEED OVERNIGHT ACCOMODATIONS?

#### Delmont Area:

Super 8 by Wyndham Delmont  
180 Sheffield Drive; Delmont, PA 15626  
724-468-4888

Holiday Inn Express Murrysville-Delmont  
6552 US-22; Delmont, PA 15626  
724-468-1050

#### Harrisburg Area:

Red Roof Inn Harrisburg North  
400 Corporate Circle; Harrisburg, PA 17110  
717-657-1445

Best Western Harrisburg North  
150 Nationwide Drive; Harrisburg, PA 17110  
717-545-9089

SpringHill Suites by Marriott, Harrisburg/Hershey  
15 Capital Drive; Harrisburg, PA 17110  
717-540-5100

### Pennsylvania Manufactured Housing Association

PO Box 248  
315 Limekiln Road  
New Cumberland, PA 17070

Phone: 717-774-3440 or  
888-242-7642

Fax: 717-774-5596

E-mail: [tracy@pmha.org](mailto:tracy@pmha.org)

Website: [www.pmha.org](http://www.pmha.org)



## HUD Manufactured Housing Continuing Education Installer Training

**Friday, August 26, 2022**

Cloverleaf Estates East—Clubhouse  
718 Cloverleaf Circle  
Delmont, PA 15626

**Thursday, September 1, 2022**

Home Builders Assoc. of Metro Hbg—  
Educational Facility  
2416 Park Drive  
Harrisburg, PA 17110

**Cost is \$170 per person**

*hosted by*



# REGISTRATION

Online registration is available at: <https://members.pmha.org/>

Circle which class you want to attend:

**CE Installer Training Class Cost: \$170 per person**

**Friday, August 26, 2022**

Cloverleaf Estates East - Clubhouse  
718 Cloverleaf Circle  
Delmont, PA 15626

**Thursday, September 1, 2022**

Home Builders Assoc. of Metro Hbg - Edu Facility  
2416 Park Drive (parking in rear)  
Harrisburg, PA 17110

**8:00am Registration — Class starts at 8:30am**

<b>Name:</b>				
<b>Name:</b>				
<b>Name:</b>				
<b>Company:</b>				
<b>Address:</b>				
<b>City:</b>		<b>State:</b>		<b>Zip:</b>
<b>Email:</b>			<b>Phone:</b>	

Registration fee includes training, continental breakfast, beverages, lunch, class materials and a Certificate of Completion.

**SPONSORSHIPS ARE AVAILABLE!! (EXHIBITOR OPPORTUNITY)**

Check here to sponsor \_\_\_\_\_

Do you have a product that Installers should have or could use – this would be a fantastic opportunity to share those products directly with PA installers. Sponsorships are only \$50 and include a tabletop exhibitor spot. Contact Tracy Henry 888-242-7642 or [tracy@pmha.org](mailto:tracy@pmha.org) to reserve your spot today!

**Additional information will be provided upon registration.**

**Method of Payment:**

- Check Enclosed   
  Visa   
  MasterCard   
  American Express   
  Discover

Credit Card #

Expiration  
Date

Signature

CVV Code

To receive a refund or credit (for a future class) you must notify us at least 14 days prior to the date of the class.  
All refunds will be less \$25 processing fee, unless transferred to a future class.



Photo courtesy of Riverview Homes Inc.

## HUD Manufactured Housing CONTINUING EDUCATION Installer Training

This 8-hour HUD approved training, will provide professional installers with a refresher for better understanding of the rules for installing manufactured homes, outline important procedural and safety standards that must be followed, installation instructions, federal requirements and other installer responsibilities as they relate to the HUD Administered Manufactured Home Installation Program.

Successful participants will have satisfied the CONTINUING EDUCATION training requirement for the HUD issued installer license which is required every 3 years for the license renewal.

NOTE: this class is not approved for the INITIAL training. Please contact PMHA for information on INITIAL training classes.



Photo courtesy of Highspire Homes Inc.