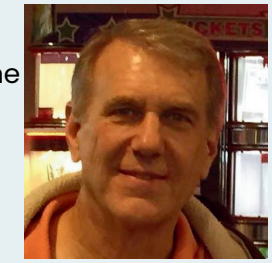
# HUD Manufactured Housing INITIAL & CONTINUING EDUCATION Installer Training

## Meet the Instructor

Installation trainer Philip Sailor is a manufactured housing industry veteran, having started in 1985 with a major manufacturer. He has worked in manufacturing, training, design approval and regulatory roles.

Early on, he recognized that installers were not receiving installation instructions that were clear and easily- understood, so he approached the issue in three ways. He served as a resource for installers and local inspection authorities so they could have their concerns addressed in a timely manner, he provided training to installation inspectors, and he worked with his corporate engineering staff to help revise installation instructions for clarity.

Phil has inspected installations in more than a dozen states to assist manufacturers, retailers, installers, attorneys, State Administrative Agencies, and the U.S. Department of Housing and Urban Development.



**IMPORTANT NOTE:** HUD licensed installers are required to renew their license every 3 years. Continuing Education training can be completed anytime prior to the renewal.

**NEED OVERNIGHT ACCOMMODATIONS?**

**Carlisle Area**
**(January & September):**

Comfort Inn PA Turnpike
77 Shady Lane
Carlisle, PA 17013
717-706-3400

Best Western Carlisle South
101 Alexander Spring Road
Carlisle PA 17013
717-386-5156

Super 8 by Wyndham - Carlisle South
100 Alexander Spring Road
Carlisle PA 17015
717-245-9898

Country Inn & Suites by Raddison
1529 Commerce Avenue
Carlisle PA 17015
717-241-4900


Pennsylvania Manufactured Housing Association
PO Box 248
315 Limekiln Road
New Cumberland, PA 17070

Phone: 717-774-3440
Fax: 717-774-5596
E-mail: general@pmha.org
Website: www.pmha.org




# HUD Manufactured Housing INITIAL & Continuing Education Installer Training

**January 12, 2027 (CE Only)**
**January 12-13, 2027 (INITIAL)**
Pine Ridge Village/Pine Manor
100 Oriole Drive
Carlisle, PA17013

**September 23, 2027 (CE Only)**
**September 23-24, 2027 (INITIAL)**
Pine Ridge Village/Pine Manor
100 Oriole Drive
Carlisle, PA 17013

**Cost for Initial is $270**
**Cost for Continuing Education is $180**

*hosted by*

PMHA
Pennsylvania Manufactured Housing Association

Photo courtesy of Riverview Homes Inc.



# HUD Manufactured Housing INITIAL & Continuing Education Installer Training

**INITIAL TRAINING**— This 12-hour HUD approved training will discuss the proper installation of new manufactured homes, record keeping and other installer responsibilities as they relate to the HUD Administered Manufactured Home Installation Program.
Successful participants will have satisfied the **INITIAL** training requirement for the HUD issued installer license when they have completed both days and successfully passed the exam.
**CONTINUING EDUCATION:** (8-hours)
Once licensed, the HUD Installer License must be renewed every 3 years. In order to renew, the HUD-licensed installer must take 8 hours of approved continuing education. Participation in any of the one day continuing education classes listed will meet the requirements for licensed HUD installers renewal. Please remember you will need to submit proof of completion of a continuing education class and your renewal application at least 60 days prior to license expiration.



Photo courtesy of Highspire Homes Inc.

# REGISTRATION

**Online registration is available at: https://members.pmha.org/**

Please check which class and location you want to attend:

☐ **INITIAL HUD Installer Training (2 days): $270** **January 12-13, 2027 - Carlisle, PA**

☐ **INITIAL HUD Installer Training (2 days): $270** **September 23-24, 2027 - Carlisle, PA**
Pine Ridge Village/Pine Manor, Community Center, 100 Oriole Drive, Carlisle PA 17013

☐ **CE HUD Installer Training (1 day): $180** **January 13, 2027 - Carlisle, PA**

☐ **CE HUD Installer Training (1 day): $180** **September 24, 2027 - Carlisle, PA**
Pine Ridge Village/Pine Manor, Community Center, 100 Oriole Drive, Carlisle PA 17013

**8:00am Registration — Class starts at 8:30am**

| | | | | | |
|---|---|---|---|---|---|
| **Name:** | **Email:** | | | | |
| **Name:** | **Email:** | | | | |
| **Name:** | **Email:** | | | | |
| **Company:** | | | | | |
| **Address:** | | | | | |
| **City:** | | **State**: | | **Zip**: | |
| **Phone:** | | | | | |

Registration fee includes continental breakfast, beverages, lunch, class materials and a Certificate of Completion.

**SPONSORSHIPS ARE AVAILABLE!!** (EXHIBITOR OPPORTUNITY) Check here to sponsor _____
Do you have a product that Installers should have or could use – this would be a fantastic opportunity to share those products directly with PA installers. Sponsorships are only $50 and include a tabletop exhibitor spot – you can set up for one day or both days that is up to you. Contact us at 717-774-3440 to reserve your spot today!

**Additional information will be provided upon registration.**

**Method of Payment:**

☐ **Check Enclosed** ☐ **Visa** ☐ **MasterCard** ☐ **American Express** ☐ **Discover**

Credit Card # Expiration Date Signature CVV Code

**To receive a refund or credit (for a future class) you must notify us at least 10 days prior to the date of the class. All refunds will be less $25 processing fee.**